PRODUCT   DEAL   PRODUCT			AS OF 11.JU EUROS IN NA MED	N.2003 DDOS-K							
Percoadality   Percoadality   Jun   Jul   Aug   Sep   Percoadality   Percoadality   Jun   Jul   Aug   Sep   Percoadality   Percoadality   Jun   Jul   Aug   Sep   Percoadality   Percoadality   Percoadality   Jun   Jul   Aug   Sep   Percoadality			_			Franchis	e Value				
Businessative control activities (DOSSER)   Control activities (			AT HE WAS COME	<u> </u>	I		9	Balance Of Year 2003	filting Years	Franchise Revenue Total	Probability Weighted Pineline
Bostnerwine   Control Contro	200			į	į	P C	Š		,	<u>i</u>	
Easthank Notable ("Application of the Project Brand ("Obtable ("Application of the Project Month ("Applica		BusinessWire - general advisory (D005685)	\$2	,				4,254		4,254	1,063
December   Communication   C		Eastman Kodak - Project Bravo (2003) / Bravo (formerly Photo Finish) (D031684)	<b>8</b> 2 •	•		ı		3,828	ı	3,828	/c <sub>B</sub>
MedaNidic Later   Act of Vision of Control		Emistic Communications - strategic options (D026115)	o 4	• 1		į i	, ,	3,403		12.762	3 100
Medahlidion - Sponsoring Agreement (DOZ7664)		m Davis & Sponsors, CACLOSIVII 7 for VOE (Project Vivale) / Vivalet (Cocces II) Scientific, Attantic - Acc of Netges (Cocces II)	3 0	. ,			2.552	Ž,		2,552	<u>.</u>
MedeNklition - Sponsoring Agreement (DOZ7084)	Total M&A				,	•	2,552	24,247	,	26,799	5,211
CartyleWieler acd frog for Owest Dax Weel(Phase II) / Phase 2 (D025662) 25 6.286 1.057 2.425 1.050 1.0		MediaNation - Sponsoring Agreement (0027084)	05	7.2		•		27	27	82	<del>-</del>
CardylaWyleth acd frog for Owest Dax Weel(Phase II) F hase 2 (D025662)         25         6,296         1,963         1,063         2,562         2,243         1,063         1,060<	Total Other Advisory			27				27	27	82	41
CardyleWelch acq fing for Owest Dav Weet(Phase II) / Phase 2 (D025662) 25 6,296 1,063 (1,063											
Cartylan/Weith - acq fing for Owest Dax West(Phase 2 (D025662))         25         6.296         1,063	Total Advisory			27	٠		2,552	24,274	27	26,881	5,252
Converse Top Converse		(COORDINATION CONTRACTOR CONTRACT	ž		900				ļ	F 20E	1 574
Spanish Broadcasting - Exacting options (2003) (D031567)         0         651         1,362         1,362         1,362         1,362         1,362         1,362         1,362         1,362         1,362         1,362         1,363		A vvestimase II) / Milase	3 %		a + a		1 063		•	1.063	266
Young Broadcasting 2250mm lefthancing Q3 03 (00031269)		Spanish Broadcasting - (2.5%) (2003) (2003) (2003)	6		,	,	1,364			1.361	; •
Cartyler/Weisth - acq fincg for Cavest Dax West(Phase I) / Phase 2 (D025662) 25 6.105 - 6.105		Young Broadcasting - \$250mm refinancing Q3 03 (0031269)	જ		851	•				851	425
Cartyle/Weith - acq Incg for Qwest Dex West(Phase II) / Phase 2 (D025662)         25         6.105         6.105         7.106         7.1	Total HYCM				7,147		2,425	(0)		9,571	2,265
Claded Broadcasting - PO (D0230EG) 25 - 1,276			;								
Cliadel Broadcasting - IPO (Do23066)         \$0         1,527         2,425         1,552         15,552           Cliadel Broadcasting - IPO (Do23066)         \$0         2,652         1,063         2,552         2,552           Salem Communications - secondary offering (30 02) (D024428)         \$0         2,552         1,063         2,552         2,552           Time Warner Enfectainment - IPO (D026173)         75         -         2,4,885         1,063         2,5,849           Time Warner Enfectainment - IPO (D026173)         0         1,106         -         24,885         1,063         2,5,849           Comcast Corp - IG offering (22 2003) (D031564)         25         7,29         -         1,106         -		Cartyle/Weish - acq incg for (twest Dex West(Phase II) / Phase Z (D02566Z) Grav TV - Back Deht Op 03 (D034045)	3 %		1.76			. ,		1.276	319
Cladel Groadcasting - IPO (D023066)         50         - 2,652         1,063         - 2,552           Salem Communications - secondary offering (30 02) (D024428)         25         - 2,552         1,063         - 1,063           Time Warner Entertainment - IPO (D026173)         75         - 24,885         1,063         - 1,063           Time Warner Entertainment - IPO (D026173)         0 1,106         - 24,885         1,063         - 25,949           Comcast Corp - IG offering (2H 03) (D031564)         25         729         - 1,063         - 1,063         - 1,063           Princy Bowes - IG Offering (Q2 2003) (D031561)         25         729         - 1,835         - 1,835           Ance Product         1,835         - 1,857         - 29,862         25,338         27         70,617	Total Loan Syndication	0.000			6,381					6,381	1,595
Citadel Broadcasting - IPO (D023066)         50         2,652         2,652         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,552         2,333         2,533         2,533         2,533         2,533         2,533         2,533         2,533         2,533         2,533         2,533         2,533         2,534         2,548         2,548         2,548         2,548         2,548         2,548         2,548         2,549											
adeal Groadcasting - IPO (D023066)     50     -     2,552     1,063     2,552       Internationary offering (30 02) (D024428)     25     25     33     1,063     1,063       The Warmer Entertainment - IPO (D026173)     25     22,333     22,333     22,333       The Warmer Entertainment - IPO (D026173)     24,885     1,063     25,549       The Same Communication - IPO (D021604)     0     1,106     -     26,549       The Same Communication - IPO (D021604)     0     1,106     -     26,949       The Same Communication - IPO (D031604)     0     1,106     -     26,949       The Same - IPO (D031604)     0     1,106     -     -     1,656       The Same - IPO (D031604)     0     1,106     -     -     -       The Same - IPO (D031604)     0     1,106     -     -     -       The Same - IPO (D031604)     0     1,106     -     -     -       The Same - IPO (D031604)     0     -     -     -     -       The Same - IPO (D031604)     0     -     -     -     -       The Same - IPO (D031604)     0     -     -     -     -       The Same - IPO (D031604)     0     -     -     -     -       <	Total Debt Products				13,527	•	2,425	•	,	15,852	3,860
International conditions of Ferror (30 02) (D024428)     25     1.063     1.063       The Warrier Entertainment - IPO (D026173)     75     22,333     22,333       The Warrier Entertainment - IPO (D026173)     25,348     25,348       The Warrier Entertainment - IPO (D026173)     25,348     25,348       The Warrier Entertainment - IPO (D026173)     25,348     25,348       The Warrier Entertainment - IPO (D026173)     25,348     25,349       The Warrier Entertainment - IPO (D021641)     25,348     1,106       The Warrier Entertainment - IPO (D021641)     25,348     1,106       The Warrier Entertainment - IPO (D021641)     25,348     1,106       The Warrier Entertainment - IPO (D0216401)     1,106     1,106       The Warrier Entertainment - IPO (D021641)     1,106     1,106       The Warrier Entertainment - IPO (D02164017)     1,106     1,106       The Warrier Entertainment - IPO (D0216417)     1,106     1,106       The Warrier Entertainment - IPO (D02164017)     1,106     1,106       The Warrier Ent		Citadel Broadcasting - IPO (D023066)	80				2,652		,	2,552	1,276
The Warner Entertainment - IPO (D026173) 75		Salem Communications - secondary offering (3Q 02) (D024428)	25					1,063		1,063	586
Omcast Corp. IC offering (2H 03) (D031664)     0     1,106     25,949       Iney Bowes - IC Offering (22 2020) (D031561)     25     729     729       Iney Bowes - IC Offering (Q2 2020) (D031561)     25     729     729       Iney Bowes - IC Offering (Q2 2020) (D031561)     25     1,835     72       Inexs Soiling / Other     1,835     1,835     1,835       Incompany     1,835     1,835     1,835       Incompany     1,835     1,835		Time Warner Entertainment - IPO (D026173)	7.5	-	-	,	22,333			22,333	16,750
Comcast Corp. IG offering (2H 03) (D031664)  Filtney Bowes - IG Offering (0.2 2003) (D031561)  Wh. IV  Prince Froduct  1,835  1,835  1,835  1,835  1,835  1,835  1,835  1,835  1,835  1,835	Total Equity Underwi	riting					24,885	1,063	,	26,949	18,292
Commonst Dorp - IG offering (22 2003) (D031564)     0     1,106     -     -     1,105       Friney Bowes - IG Offering (Q2 2003) (D031561)     25     729     -     -     -     729       FM JV     1,835     -     -     -     -     -     -     1,835       Ay Portfolios / Cross Salling / Other     -<	Total Equity						24,885	1,063		25,949	18,292
ng (Q2 2003) (D031561)											
1,835 (10031301) (23 2003) (10031301) (23 2003) (10031301) (23 203130) (23 203		Comcast Corp - IG offering (2H 03) (D031604)	n K	901,1 907	•			. ,	1 1	0.100 728	. 68
1,835 - 13,527 - 29,862 25,338 27 70,647	Total GM DCM JV	(1001 000) (0007 73) 6:10010 OL - 95000 facts	23	1,835			,			1,835	182
1,835 1,882 13,527 23,862 25,338 27 70,647											
1,862 13,527 23,862 25,338 27 70,617	Total Legacy Portfol	los / Cross Selling / Other		1,836					•	1,835	182
	Total Corporate Fine	and Designed		1.862	13.527	  -	29.862	25.338	27	70.617	27.586

FRANCHISE SE FUTURE PIDELINE		٠	•		•	•	•	•	•	•	٠	•			•	•				27	•	,				•				•		,	•		ŧ		•	•		•		•	•		•	i	٠		•	•		•	•			•	
JUN FRANCHISE 2003 FRANCHISE	2.552	i .					•	•		1,361	•	•			8,296	5,105	•	2.552	3,403	85					•		•		•		1,063	٩/٣.١	•	•			•	•	1,063	22,333		851	200	5,105	2 .		•		2,552	•	•	· 1	•	3 403			
JUN FRANCHE	- A				•			•		•		•				•	•		•	•	٠	•	•		•					•	•	•		•	ı			1	•		•	•					•		•	•	•		•	•			
~ E	VALUE		4 10	000.	804 81	0000	678'8	165	284		1.014	4 630	766	t ¥		•	(430)	1001			. (E.R.)	(00)	4, 4	10.0	284		676	602	138	1,472	•		83	2	232	683	1,113	(213)	•	,	433	•			. 480	7.487	5.011	310		4,612	6,465	1,389	16,408	\$78.B	. 4	296	3
MAY FRANCHISE	VALUE		•	•	•		. !	110	294		1 014	<u>.</u>	•	•				•	• .				•	• ;	294		•				•			,	٠	693	1,113			,		,			•	,		•		•	•	,		•		01.0	•
_	P. 5	% : G	<u> </u>	1 : 2 :	2 :	۲ <u>۲</u>	4/2	₹Ż	٧/Z	%0	NIA N	2	Š	1	25%	200	× × × ×	Ž	i io	5 5	200	ď.	ď.	ď	ďŽ		ď	ďŽ	<b>∢</b> Z	₹ Z	25%	25%	₹ Ż	₹/Z	Ϋ́Z	¥	Z	Ž	25%	75%	∢ Z	%05		25%	25%	ď s	2 2	4/2	20%	ďΖ	ďχ	₹/Z	Ϋ́Z	ď.	\$ :	¥ 2	Ž
	PRODUCT	Equity-IPO	Bonds-Corporate High Yield	Serior Bank Debt	Acquisition Advisory	Bands-Corporate High Yield	Senior Bank Debt	Bonds-Corporate High Yield	Tourthy Conventible Soods	District Company High Vield		Acquistion Advisory	Bonds-Corporate righ 1 leto	Senior Bank Debt	プラン エクロー 中ではしている ショアをクロ	Honos-Cospurate right and	Verliar Bank Degi	Bonds-Corporate High Tiero	Equity-IPO	Other M&A Advisory	Consultancy Advisory	Equity-IPO	Bands-Corporate High Yield	Senior Bank Debt	Equity-Convertible Bonds		Divestiture Advisory	Fairmess Opinion	Bonds-Corporate High Yield	Bonds-Corporate High Yield	Bonds-Corporate High Yield	Senior Bank Debt	Rooms-Corporate High Yield	Fourth Section 2	Geofor Book Date	Bonds-Corporate High Yield	Spuids Convertible Bonds	Boods-Corporate High Yield	#Carity-Secondary	Eq.(%-(PO	Divestiture Advisory	Bonds-Corporate High Yield		Bonds-Corporate High Yield	Senior Bank Debt	Sonds-Corporate High Yield	Bonds-Corporate High Yield	Senior Bank Debt	Callette	Bonds-Corporate High Yield	Senior Bank Debt	Acquisition Advisory	Bonds-Corporate High Yield	Senior Bank Debt	Other M&A Advisory	Bonds-Corporate High Yield	Equity-Convertible Bonds
	DEAL	Chade! Broadcasting - IPO (D023066)	DirectV - bankHY financing (10, 03) (D030500)	DirecTV • bank/HY financing (10 03) (D030500)	Echostar - acqn advisory and financing (GM - HE) (D014601)	Echoster - acon advisory and financing (GM - HE) (D014601)	Forbostar, acon advisory and Snanctro (GM - HE) (D014601)	Children and the Control of the Cont	Chocker produces Group - This indicate (Co. Co.)			TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Verseilles (D025085)	TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)		Cartyle/Weish - acq fnog for Qwest Dex West(Phase II) / Phase 2 (D025562)	Cartyle/Weish - acq fncg for Qwest Dex West(Phase II) / Phase 2 (D025662)	Caryla/Weish- acq fnog for Qwest Dex East (Phase 1) / Phase ! (D023503)	Citadel Broadcasting - IPO (D023066)	Emmis Communications - strategic options (D026116)	MediaNetion - Sponsoding Agreement (D027084)	MediaNation - Sponsoring Agreement (D027084)	RH Donnelley - acq financing for Sprint Yellow Pages (D025434)	BH Connelley, and financing for Sprint Yellow Pages (D025434)	An College And Interest Specific Convertible offende (20 03) (0031655)		Arma Communications - negetal advisory (D008358)	Acidia Commissional September 60 (News Ch. 8) (D020686)		AND THE CONTROL CONTROL OF THE CANADA (1003) (DOSESTE)	Allograph Communications - The Charles (1995) (1995) (1995) (1995) (1995)	CTOWN (MESSES - TT - TZ 06 (DOC 1000)	Gray IV - Bark Deck (AZ 05 100 100 100 100 100 100 100 100 100	Gray Television - MY offering (4/1 u.z.) (Ducabat)	Gray Television - bankleduny mancing (+U, UZ) (Duzzour)	Lin TV - bank financing (10,03) (Cosoned)	(104-100)(100-14) One-fine & TY one-fine (100-14)	Lin TV - convertible bond & HY offerings (zluds) (2001437)	Salam Communications - HY orienta (40.04) (D04/44-1)	Salem Communications - secondary orienting (50,00) (Dozemze)		Figure Co - general advisory (redo assets) (#004244) Oxino apparating - 4050mm calcanding O3 (00031269)		Carlyle/Welsh - aco frict for Qwest Dex West(Phase II) / Phase 2 (D025652)	Cartyle/Weish - acd frice for Qwest Dex West(Phase II) / Phase 2 (D025662)	Carlyte/Weish- acq fnog for Qwest Dex East (Phase 1) / Phase I (D023503)	RH Donnelley - acq financing for Sprint Yallow Pages (D025434)	RH Donnellay - acq financing for Sprint Yellow Pages (D025434)		Citadel Broadcasting - iPO (Duzsues)	College V - Participal - Spanding (1975) (Colored )	Checkly - company of the colored (No. 45) (Colored)	Concessed and solve of an analysis (CM - 11) (Dolffer)	Ecopolar - acon advisor, and financing (GM - HE) (D014601)	Emmis Communications - strategic options (D026116)	Sinclair Broadcast Group - HY offering (4Q 02) (D026013)	Sinclair Broadcast Group - convertible offering (20 03) (0031655)
	BANKER	Arrition Jeffrey														Carey, Charles											1, 1	Coang, Liz																B bixeC conC						Faulstich, Blair							

	FRÁNCHISE - REVEN 2003 EUS	E - REVENUE & PIPELINE BY MD & 2003-06-11 (Wed) EUROS IN DOU'S NA Media	7K					
			POLICE AND		YTD MAY	JUN FRANCHISE 2003 FRANCHISE	03 FRANCHISE	FRANCHISE
BANKER	DEAL Spanish Drandcaetho - (mancing options (2003) (D031597)	PRODUCT Bonds-Carporate High Yield	PROB VALUE		VALUE	VALUE	PIPELINE 1,361	PIPELINE
	Spanish of Case and Spanish an		4/2		602			
Graves, Daniel B.	Allbritton Communications - General Advisory (News Ch 8) (D020686)	Doods Compate High Yield	. A/Z		1,138			•
	Allbritton Communications - HY (40 02) (0020406)	Boods-Comprate High Yield	A/Z		1,472	•		
	Allorition Communications - HY Offering (1003) (0030214)	Bonds-Corporate High Yield	25%		•	•	1,063	
	Grown Media - HY - Q2 03 (D031563)	Senior Bank Debt	. 52%		٠ ;	•	0.77	
	Gray TV - Bank Debt QZ 03 (003195)	Ronds-Corporate High Yield	A/A		33		•	•
	Gray Television - HY offering (4C 02) (D025884)	Fourty-Secondary	A/A		2	•		. ,
	Gray Television - bank/equity financing (40 02) (0022657)	Ronds-Corporate High Yield	N/A		(213)	•		
	Salem Communications - HY offering (4Q 02) (U02/241)	Fourty-Secondary	. 25%				con.	
	Salem Communications - secondary attenng (3U UZ) (DUZ44Z6) Talking Communications (radio assets) (D002234)	Divestiture Advisory	٠ ٧/٧		433			•
		-	****		46	•	,	
70.0h	( ihada Madis - 10 offering (2003) (D031643)	Bonds-Corp. Investment Grade	AN A		} .		12,762	
Madrus, Zacii	M Davis & Sponsors: EXCLUSIVITY for VUE (Project Vivaldi) / Vivaldi (D025911)	Acquisition Advisory Equity- Exchangeable Debt	66 WC7	on.	20,800			
	Vivendi - exchangeable bond inade (migrati mydia) i nydia (mastoria)		:			2 462	,	
Morris, J.L. Malcolm	Getty Images - \$240mm Convertible Offering (Q2 2003) (D032057)	Equity-Convertible Bonds Equity-IPO	N/A 75%				22,333	
			•		500		•	,
	Anne Communications - denetal advisory (D006356)	Olvestiture Advisory	X S		232	,	ı	
J. Gregury 17.	Lin TV - bank financing (10 03) (D030158)	Senior Bank Cebt		93	893	•	1	
	Lin TV - convertible band & HY offerings (2003) (D031437)	Sonder-Colporate Figure 1915		1.113	1,113			
	Lin TV - convertible bond & HY offenings (2003) (D031437)	Bonds-Corporate High Yield	50%				<b>8</b> 51	
			č			,	4,254	•
Tolfo Dyan	BusinessWire - general advisory (D005685)	Divestiture Advisory	R ON		45		. 1	•
	Liberty Media - 1G offering (2003) (D031643)	Songs-Corp. Investment State	2					
		Bonds-Corp. Investment Grade	N/A	1,055	1,055		•	<b>)</b> 1
Yung, Sun J.	Compast - 1G offering (2003) (D031503)	Bonds-Corp. Investment Grade	NA		207	•	1 106	•
	Compast Core - 1G offering (1.1. 04) (puckeds)	Bonds-Corp. Investment Grade	<b>%</b> 0	,			3.828	
	Concest Corp - (4 oneming (27 ds) (Dos 1934)	Acquisition Advisory	25%	,			729	1
	Eastmen Adda - Tryles of and (2007) - 2000 (2007)	Bonds-Corp, Investment Grade	25%		240		. •	
	Piney Bowes - 16 Offering (Q2 2003) (D031561)	Bonds-Corp. Investment Grade	<b>₹</b> %	1 )	} •	•	2,552	
	Scientific Admition - And of Netgeer (D031555)	Acquisition Advisory	:					

	May Franchise	YTD(May) Franchise	Prior YTD Franchise	BW PRIOR YTD Franchise	Jun Franchise	Balance Of Current Year Thru 12/31	Bal Of Cur Year Probability Weighted	2003 Full	2003 Fuil Year Plan	B/W 2003 Full Year Plan	Future Year	Future Year Pipeline Probability Weighted(2)
PRODUCT	Kevanue	Shever.	Kevende	Animadu	2010		7					
	1,377	3,746	7,164	(3,418)		42,674	6,003	12,750	15,000	(2,250)	6,000	
Other Advisory Total Advisory	1,377	3,746	7,164	(3,418)		42,674	9,003	12,750	15,000	(2,250)	6,000	
ABL Origination						•		4.630	6.400	(1,770)		. ,
HYCM Tour Scraticas		5,002	262	4,709		20,000		5,002	3,000	2,002		
Project Finance Project Finance Project Finance	• •	, ,		, ,	, .		, .				. ,	
Real Estate Investment Banking	-					000		0 633	40 000	(368)		.   -
Total Debt Products		9,632	292	OFF.	,	opoʻne		•	<u>:</u>	ĵ		
Equity Underwriting private placement-Builty	353	736	5,261	(4.526)		23,000	4,000	4,736	40,000	(35,264)	, ,	
Structured Equity Transactions Group Total Equity	353	738	5,281	(4,526)		23,000	4,000	4,736	40,000	(35,264)	,	,   -
Capital Benefit / Treasury Allocation		•	,				, ,					
Cost Hedging / Goodwill Funding / Loan Shortfall			, ,	, ,			•					
Other Global Markets GM DCM JV		,			•	-	,	,		,	1	, .
Legacy PF / Telecom / LA Portfolio - NIM				,				,	ı ı			
Principal Investing / PE Exceptions / Other Total Legacy Portfolios / Cross Selling / Other	<u> </u>	<u> </u> .	ļ,	.		,   ,			10,000	(10,000)		
			272.2	200		74.5 5.4.7	13 003	97 447	75 000	147 BR35	8.000	,

Notes:
I) Deals are included within the group on the basis of senior banker involvement per client manager for booked deals and pipeline deals

FRANCHIST  1. The state of the	CHISE REVENUE BY DEAN STATE OF THE STATE STATE OF THE STATE OF THE STA			
PRODUCT DEAL	Franchise Revenue May	Franchise Revenue YTD(May)	Franchise Revenue Jun	Other Coverage Groups
Boosey & Hawkes - divestiture advisory (Proj Bratms) / Brahms" (D015359) . Holtzbinck - divestiture advisory - Project Seneca / Seneca (D026103) Taylor Nelson Softes - acon of NFO (Nectar) / Nectar (D030093) TH Lee/Ban/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)	362	870 1,500 362 1,014		EUR RESTR, CORBROK GERMANY None BENELUX, CORBROK, EUR P PLMT, NA CON EINE SPON NA CON, NA FIN SPO, NA LEV FIN, NA MEDIA
Total M&A	1,577	3,740		
Total Advisory	1,377	3,746		
TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailtee (D02508B)		4,630		EUR SPON, NA FIN SPO, NA Lev Fin
BSkyB - GBP600mm revolving credit facility for refinancing (D025786) NTL - back stop facility - bank debt (D014642) TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086)		851 3,826 324	,	CORBROK EUR SPON FIIR SPON EURLEVEIN, NA FIN SPO, NA Lev Fin, NA MEDIA
Total Loan Syndications		300te		
Total Debt Products	•	3,032	,	1
SES Global - Eur 700mn - Eur 1bn IPO - Project Gerardz / Gerardz (D013535) Taylor Nelson Sofres - equity issue for NFO acqn / Nectar (equity) (D031870) Vivendi Universal - EUR 1bn mandatory convertible bond (D026623)	353	74 353 308	, , ,	GERMANY FRANCE NACE
Total Equity Underwriting	353	95/		255
Total Equity	353	736		11
Total Corporate Finance Product	1,730	14,114		11

					Franchis	Franchise Value				
							Batance Of		Franchise Revenue	Probability Weighted
PRODUCT	DEAL	PROBABILITY	Jun	٦ ٦	Aug	Class Class	Year 2003	Future Years	Total	Pipeline
	Boosev & Hawkes - divestiture advisory (Proj Brahms) / Brahms* (D015359)	20	1.000				,		1.000	200
	Carlyle/Providence/TH Lee - adv/In for Seat Pagine - Sote / Sole (D031074)	0		7,000	,	•			7,000	,
	Dautscha Telekom - sale of DeTeMedien (Pyramid) / Pyramid (D028059)	0		•	•	٠	5,000		5,000	
	Deutsche Telekom - Sale options for 16% stake in SES (D011449)	0		,		•	•	6,000	000'9	,
	M Davis & Sponsors- EXCLUSIVITY for VUE (Project Vivald) / Vivaldi (D025911)	52		٠		•	12,782	i	12,762	3,190
	Pearson pic - strategic advisory re Interactive Data Corp (D025865)	0				•	3,828	·	3,828	
	ProSieben - strategic divestiture advisory - Project Phoenix / Phoenix (D023912)	25				5.000			\$,000 \$	1,260
	Taytor & Francis - pot acqn of Blackwell STM publishing subs (D012872)	52		,	•		4,000	•	4,000	00,
	Taylor Nelson Sofres - acqn of NFO (Nectar) / Nectar (D030093)	75	•	4,084	•			,	4,084	3,063
Total M&A			1,000	11,084		2,000	25,590	6,000	48,674	9,003
Total Advisory			1,000	11,084	•	5,000	25,590	6,000	48,674	9,003
	Cartyle/Providence/TH Lee - adv/fin for Seat Pagine - Sole / Sole (D031074)	0		50,000		•	•	•	50,000	
Total Loan Syndications				50,000		,			20,000	
Total Debt Products				90,000	,				50,000	
	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480)	0 (	i	•	•	•	15,000		15.000	, 6
	SCS Global - Euf / Jumin - Euf 10h IPO - Project Gerardz / Gerardz (UU 13635)	a			,		000,00		200	200
lotal Equity Underwriting	rking			•		-	79,000	•	40,000	Onn't
Total Equity			,				23,000		23,000	4,000
	6/1—40/4-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1			74.00		000	402.07	000	404.074	40,000
Total Corporate Finance Product	nce Product		מסמ'ר	61,084	,	9,000	40,030	0000	121,074	200,0

Case	1:07-cv-0547	71-BSJ-KNF	Document 2	6-33 File	ed 05/30/2008	Page 7 of 15
e a company de la company de l	FRANCHISE FUTURE PIPELINE				6,000	
Kalendari da karantari	JUN FRANCHISE 2003 FRANCHISE VALUE PIPELINE 7,000 50,000 4,000	15,000 5,000 5,000 	15,000 12,782 12,782 5,000 8,000 1	7,000 50,000 12,762 5,000 4,084	000	
	JUN FRANCHISE VALUE					
	YTD MAY FRANCHISE VALUE 1,014 4,630 324	1,500 1,500 1,014 4,630 324	951 74 74 1,014 4,630 324	362 353 353	3,826 20,800 118 190	
	MAY FRANCHISE VALUE 1,014	1.014	401	362 363 363	, , , 8, , ,	
<u>*</u>	7400 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%	25.7 N N N N N N N N N N N N N N N N N N N	0% N N N N N N N N N N N N N N N N N N N	%%%%% %%%% %%% %% %% %% %% %	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
E- REVENDER PPERINE BYMDS D ZO03.08-17 (Wed) EUROS IN 00'S EUROPA Media.	PRODUCT Acquisition Advisory Servior Bank Debt Acquisition Advisory Bonds-Corporate High Yield Servior Bank Debt Acquisition Advisory	Equity-Secondary Divestiture Advisory Orivestiture Advisory Defense Advisory Defense Advisory Bonds-Corporate High Yield Senior Bank Debt Acquisition Advisory	Equity-Eccondery Serior Bank Debt Divestiture Advisory Acquisition Advisory Acquisition Advisory Defense Advisory Cquity-IPO Equity-IPO Equity-IPO Equity-IPO Equity-IPO Acquisition Advisory Bordes-Corporate High Yield Serior Benk Debt Acquisition Advisory Acquisition Advisory	Acquisition Advisory Serior Bank Debt Acquisition Advisory Dafense Advisory Velustion Acquisition Advisory Acquisition Advisory Equity-Rights	Divestiure Advisory Serior Bank Debt Acquisition Advisition Advisition Advisory Equity-Exchangeable Debt Equity-Convertible Bonds Equity-Secondary	
FRANCISC	DEAL. Cartyle/Providence/TH Lee - adv/fin for Seat Pagine - Sole / Sole (10031074) Cartyle/Providence/TH Lee - adv/fin for Seat Pagine - Sole / Sole (10031074) TH Lee/Bart/Blackstone - EXCLUSI/TP* for Houghton Mifflin / Versalies (10025096) TH Lee/Bart/Blackstone - EXCLUSI/TP* for Houghton Mifflin / Versalies (10025096) TH Lee/Bart/Blackstone - EXCLUSI/TP* for Houghton Mifflin / Versalies (10025096) Taytor & Francis - pot acqn of Biackwell STM publishing subs (10012972)	Axel Springer/Kirch - Secondary Offering - Project Annabelle / Annabel (D022480) Deutsche Telekom - sale of DeTel/letten (Pyramik) / Pyramik (D026659) Hotzbrinck - divestiture advisory - Project Serviced (Deed 62) ProSloben - straingic divestiture advisory - Project Phonenix / Phonenix (D023912) Til LeeBa-Malackstone - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til LeeBa-Malackstone - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til LeeBa-Malackstone - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til LeeBa-Malackstone - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til Anna Republication - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til Anna Republication - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til Anna Republication - EXCLUS/VITY for Houghton Mifflin / Versalites (D025086) Til Anna Republication - For acquired (D1860496)	Axel Springer/Knch - Secondary Offening - Project Annabele / Annabel (D022480) BSNyb - GBP600mm revolving revet facility for refinancing (D022789) Deutsche Telescon - Sale options for 16% stake in SES (D011449) Deutsche Telescon - Sale options for 16% stake in SES (D011449) M Davis & Sponsors - EXCLUSIVITY for VUE (Project Vivaldi) / Vivaldi (D025801) Pearson pic - strategic achiesory the Interactive Jelat Comp (D025885) ProSteten - strategic divestiture advisory - Project Proenty (Proenty (D013535) SES Global - Eur 700mm - Eur 1 bin PO - Project Gerard 2 / Gerard 2 (D013535) TH LeeBarvBlackstone - EXCLUSIVITY for Houghton Millin / Versailles (D025086) TH LeeBarvBlackstone - EXCLUSIVITY for Houghton Millin / Versailles (D025086) TH LeeBarvBlackstone - EXCLUSIVITY for Houghton Millin / Versailles (D025086) TH LeeBarvBlackstone - EXCLUSIVITY for Houghton Millin / Versailles (D025086)	Cariyle/ProvidenceTTH Lee - adv/fin for Seat Pagine - Sole / Sole (D031074) Carlyle/ProvidenceTTH Lee - adv/fin for Seat Pagine - Sole / Sole (D031074) M Davis & Sponsors- EXCLUS/HIV for VUE (Project Vivalii) / Madid (D025911) ProSibeten - strategic divestiture advisory - Project Phoenix (Pozenix (D023912) Story-First - valuation of Russian asset (D025060) Taylor Nelson Sofres - acon of NO (Medcal) / Nectar (D030093) Taylor Nelson Sofres - acon of NPO (Medcal) / Nectar (D030093) Taylor Nelson Sofres - acon of NPO (Medcal) / Nectar (D030093)	Deutsche Telekom - Sale options for 16% stake in SES (D011449)  NT. back stop facility - bank debt (D014642)  NT. back stop facility - bank debt (D014642)  Vivernic - exchangeable bond trade (Project hydra) / Hydra (D023323)  Vivernic Inniversal - EUR 1 bin mandatory convertible bond (D026623)  Vivendi Universal - EUR 1 bin mandatory convertible bond (D026623)	
	irey	·	Stephen	ruce	stein. Christian	

NA Media 2003 Revenue vs 2003 Plan / 2002 Actuals Euro 000's

	(24) (26)
Total	83,649 105,000
Asia Pacific Global Elimin	
Asia Pacific	
Americas	88,952 <b>83,649</b> 105,000
Europe	
Regional View	2002 Actual 2003 YTD 2003 Plan

Total 88,952 83,649 105,000
ther ** (1,199) (515)
(G Bonds 2,856 3,440 20,000
Total Equity 1931,362 25,246 25,000
Total Debt * 32,562 50,898 40,000
ory Total Advisory 7 23.370 4.580 20,000
Other Advisory         Total Advisory         Total Debt * Total Equity IG Bonds O         O           23,370         32,562         31,362         2,856           23,370         50,898         25,246         3,440           20,000         40,000         25,000         20,000
<b>M&amp;A</b> 23,370 4,580 20,000
Product View 2002 Actual 2003 YTD 2003 Plan

\* Total Debt includes IG Loan Fees, ABL, HY Bonds, Lev Loan Fees and Project Finance \*\* Other includes Other Global Markets and Cost Hedging

		-soug			ะสุนเว	rrivate	Strategic	Bonds-Lorp.	Corporate				
Clent	Other M&A	Corporate High Vield	Senior Bank Debt	Block Trade	Convertible Bonds	Placement-	Contracts	Investment	Finance	Loan Rev per	Derivatives	Total Deventure	į
Getty Images Inc	ì				7 534				2 534		2	2 534	
Pitney Bowes Inc	•	•	•	•	,	•	•	717	717			717	
IKON Office Solutions Inc.	•	٠	٠	•	,	٠	•	625	529			529	
TiVe Inc	;	•	•	491	•	•	•	, ,	491			49	
Kerasotes Theatres Inc	219	•	٠	•	•	•	•		219			219	
Gray Television Inc	•	•	131		•	•	•		131			131	
iVillage Inc	•	•		•	•	<b>0</b> 0	•		00			190	
AOL Time Warner Inc	•	•	٠	٠	•	٠	(16)	•	(91)			(16)	
Viacom Inc		•	•	•	•	į	(61)	•	((9)			(61)	
EchoStar Communications Corp	•	(182)	1		•	•	•	•	(182)			(182)	
General Motors Corporation	•	(380)	•	.•	•	•	,	1	(380)			(380)	
Allbritton Communications Co		(661,1)	•		٠	•	•	•	(1,199)			(1,199)	
									2,792			2,792	

NA Media Client Revenue by Product June 2003 MTD Euros ('000'S)

	Ě																									_	_	
	Total Reveue	16,445	20,800	12,497	10,698	1.534	2,038	2,013	.657	1.338	1,262	913	516	491	429	365	17.	219	2	*	\$	-	S	(43)	620	65	(154)	83,643
	Derivatives per OCDX																											
	Lain Rev Ber GCDX																							_	_	_	•	
	Floates La	26,445	008°C#	(2.497	10.692	2.534	2.038	2013	1.457	133	1.262	173	\$29	169	454	365	Ä	219	8	₹	45	•	20	.5	000	E .	38	3.6
	Investment Onde			•	•	•	•	•	1.457		1362		23		,	•		•	*2	ē	2	•	•	•		•	•	
	Strategic Lending		•		٠	•				•			•	•	•	1687			•	•	•	•	•	(6)			(354)	
	Placement. Cools	,	٠	•			•	•	•		•	•					•	•	•	•		٢			•	•		
	Official		-				-	•	•		•					•			•		•		3	,	•	•	•	
	te Bautg-Follow	5			•	•	•	•	•	•	•	•	•		•	•	· 8	2							•	٠	•	
	Squity- Cueverithe	200	•	•	•	` <u>;</u>	3	3	•	•	•	•	•	•	. }	\$	•	•	•	•	•							
	Lquiy. Exchangeable	Deat		200	٠	•	•	•	•	•	•	•		•	•	•	•	•	•	•	•		-		•			•
		Block Trade	•		•		•	•		•	•	•	•	•	6	•	•	•	•		•		•	•	•	•	•	
	Seulor Past	Ç Ç	6,1,29	•	5,011	9,465	•	Ħ		•	22	•	•	•	•	•	•	<u> </u>	•	•	•	•		•		•	•	
	Seption Companies	Mgs Yield	16.127	•	1487	7,132	•	693	141	•		•	•	•	•	5	•	33	•		•		•		•	(00)	(2)	
	Orber 184.A	Advisory'	•	•	•	•		•		•	•	•	•	•	•		•	•	*	•	•		,	•	•	•	٠	
	Fujman	Optalga	•	•	•		•	٠	602		•	•	-		•		٠	•	•			•			•	-		
	Divertion	Advisory.	•		,	٠		٠	•	•	•	•	413	•	•	•	413		•	-	•	•	•	-	•	•	•	•
	A reule fine	Alvisory	686,1					•			10.1	•	•	•			•		•		•		•		•	-		
Euros ('000'S)		Citan	EchoStar Communications Com	Vivendi Universal SA	RM Dannelley Corp	Concess Meson Corporation	Cette images he	Highs Muse Take & Furst Its	Allboaco Communications Co.	Pitner Bowes ins	Themes H Las Parteens	Compast Corporation	ACME Companications Inc	IKON Office Spinstons Inc.	TiVe for	Sinclair Grandeact Group Inc.	Tribure Company	On Television in	Kenysoles Theatrus Inc.	Clour Channel Communications Inc.	Scholastic Com	Libera: Media Corporation	Village Inc	Media Nation Inc	AOl. Time Werner Inc	Certyte Group (The)	Salem Communications Corp.	Viscom Inc

Washity Change (from Jul 02 to Jul 08)   Product   Pro	Pipeline	p Oct Nov Dec Comments	374 0 0 0 Dipeline added	.528 0 0 0 Pipeline moved to September	0 0 214 Pipeline added	O O Dipoline added	412 0 0 0 Probability changed	389 0 0 Probability changed	O O O O O O O
Product Equipment Bours-Corporate High Yield Bours-Corporate High Yield Bours-Corporate High Yield Borist-Corporate High Yield Borist-Corporat		July	0	6,423		750			968 2.29
Product Equipment Bours-Corporate High Yield Bours-Corporate High Yield Bours-Corporate High Yield Borist-Corporate High Yield Borist-Corporat	Actual	Àm	0		0	0	0	0 0	. 6
Product Product Probability Eduty-In Ed		Packon June	Americas	Americas	Americas	Americas	Americas :	Americas	Americas
Product Equal: Compared High Yield Equal: Acquisition Advisory (CO1591) 1) Acquisition Advisory Equal: Compared High Yield		Probability	75.00	2500	22.00	50.00	25.00	000	90.09
	The state of the s	Product	Factories	AAA91 Bonds-Composite High Yield	Contract throughton Advisory	Bonds-Corp bryestment Gra	Ronds Conserve Yest Vield	Ponds Corposes Hon Yield	Bonds-Corporate High Yield

DB 000704

Jun YTD(Jun) Prior YTD 17TD Jun PRIOR Franchise Revenue Revenue Revenue Revenue	LA 644 7,737 27,257 (19,520) Total Advisory 644 7,737 27,257 (19,520)	ABL Origination (1,760) 34,636 11,283 23,274 Loan Syndications 131 25,869 10,139 15,531 Project Finance 1 2,869 10,139 15,531	Leverages - Charlot Devailue Real Estate Investment Banking (7,529) 69,206 21,401 38,804	Equity Underwriting         3,025         25,979         25,033         (3,074)           Private Placemant-Equity         8         3         908         (305)           Structured Equity Transactions Group         3,033         25,982         29,960         (3,579)	Capital Benefit / Treasury Allocadom Cost Hedging / Goodwill Funding / Loan Shortfall Other Global Markets GM DCM JV 1,246 3,440 1,354 2,086	Principal Investing / PE Exceptions / Other 1,169 2,925 659 2,266
Balance Of Current Year Franchise Thru 12/31 Revenue Pipeline	58,309	11,337	. 17,953	49,908	25.750	25,750
Bal Of Cur Year Probability Weighted Pipeline	15,017	3,408	5,062	22,968	6,625	6,625
2003 Full Year Forecast	22,754	37,944 27,323	65,267	48,947 3	(515)	9,550
2003 Full Year Plan Fu	35,000	32,000 18,000	50,000	65,000		30,000
B/W 2003 Full Year Plan	(12,246)	5,844 9,323	15,267	(16,053) 3 - (16,050)	(515) (515) 10,085	(20,450)
Future Year Pipeline(2)	15,058					
Future Year Pipeline Probability Weighted(2)						

PRODUCT	DEAL	Franchise Revenue	Franchise Revenue YTD(Jun)	Franchise Revenue Jut	Other Coverage Groups
	Acrine Communications - general advisory (D006336) Albritton Communications - General Advisory (News Ch 8) (D020686) Boosey & Hawkes - divestiture advisory (News Ch 8) (D016369) Boosey & Hawkes - divestiture advisory (Noigharhms) / Brahms* (D015359) Echostar - agon advisory and financing (GM - HE) (D014601) Holtzbrinck - divestiture advisory - Project Seneca (D014601) Kerasotes Theatre - M&A advisory (D026624) FroSieben - strategic divestiture advisory - Project Phoenix (D023912) Typin Nelson Sofres - acon of NEO (Nectar) / Nectar (D030093) TH Lee/Bain/Blackstone - EXCLUSIVITY for Houghton Mifflin / Versailles (D025086) Titibune Co - general advisory (radio assess) iD0022341	(375) 	923 602 494 1,389 1,500 218 800 362 1,014		None NA Lev Fin EUR RESTR, CORBROK NA FIN SPO, NA Lev Fin GERMANY None GERWANY EUR SPON, NA FIN SPO, NA Lev Fin EUR SPON, NA FIN SPO, NA Lev Fin EUR SPON, NA FIN SPON, NA FIN
Total M&A		644	7,737	-	None
Total Advisory		544	7,737	-	
	Alibritton Communications - HY (4Q 02) (D020406) Alibritton Communications - HY Offering (1Q03) (D030214) CariylerWeish- acq frog for Qwest Dex East (Phase 1) / Phase 1 (D023503) DirecTV - bank/HY financing (1Q 03) (D030500) Echoster - acqua advisory and financing (4M - HE) (D014601)	(1,199) (234) (182)	(61) 1,472 (130) 4,378 16,227		NA Lev Fin NA Lev Fin NA Fin SPO, NA Lev Fin NA Lev Fin NA FIN SPO, NA Lev Fin
	Gray Television - nt orientig (40, U2) (Lobzabou)  Unity Television - nt orientig (40, U2) (Lobzabou)  Unity - conventible bond & HY offerings (2003) (D031437)  RH Donnelley - acq financing for Sprint Yellow Pages (D026434)  Salem Communications - HY offering (40, 02) (D027241)  Sinclair Broadcast Group - HY offering (40, 02) (D028013)  Fit Lee/Banin Blackstone - EXCLUSYITY for Houchton Mifflin / Versailles (D025086)	(146)	(146) 693 7,487 (213) 165 4,630		NA Lev Fin NA FIN SPO, NA Lev Fin NA FIN SPO NA Lev Fin None None
Total HYCM		(1,760)	34,536		EUR SPON, NA FIN SPO, NA Lev Fin
	BSkyB - GBP900mm revolving cradit facility for refinancing (D025788)  DirecTV - bankHY financing (1Q 03) (D030500)  Echostar - acqu advisory and financing (6M - HE) (D014601)  Gray Television - bankGequity infrancing (4M 0.2) (D022657)  Lin TV - bank financing (1Q 03) (D030158)  NTL - back stop facility - bank debt (D014642)  RH Domnelley - acq financing for Sprint Yellow Pages (D025434)  TH Lee/Bain/Blackstone - EXCLUS/NTTY for Houghton Mirflin / Varsatiles (D025086)	131	851 6,465 8,829 131 232 3,826 5,011 324		CORBROK NA Lev Fin NA FIN SPO, NA Lev Fin NA FIN SPO EUR SPON EUR MEDIA, EUR SPON, EURLEVFIN, NA FIN SPO, NA Le
Total Debt Products		(1,629)	60,206		
	Getty Images - \$240nm Convertible Offering (Q2 2003) (D032057) Gray Television - bank/equity financing (4Q 02) (D022657) Lin TV - convertible bond & HY offerings (2Q03) (D031437) MediaNation - Sponsoring Agreement (D027084) SES Global - Eur 700nm - Eur 1 ho IPO - Project Genard / Gerard / Gerard (D013535) Sinclair Broadcast Group - convertible offering (2Q 03) (D031655) Taylor Netson Sofres - equity (seus for NFO acqn / Nectar (equity) (D031870) TiVo - Block Trade (2Q03) (D026160) Vivendi - exchangeable bond trade (Project Hydra) / Hydre (D023323)	60. 44.	2,534 70 1,113 (58) 74 294 353 491		None NA Lev Fin NA FIN SPO ASIA SPON GERMANY NONE BENELUX, CORBROK, EUR P PLMT, NA CON None

	Other Coverage Groups	
	Franchise Revenue Jut	
	Franchise Revenue YTD(Jun)	
FRANCHISE - REVENUE BY DEA EUROS IN 000 S GLOBALMEDIA	Franchise Revenue Jun	!
	5	į
	171140aa	2000

	Franchise	Franchise	Franchise		Other Coverage Gro
PRODUCT DEAL Viversal - EUR 1bn mandatory convertible bond (D026823)	unr.	YTD(Jun) 308		FRANCE	
Total Equity Underwriting	3,025	25,979	2	None	
Milage mtm (M1575)	ю	٣	•		-
Total Private Placement-Equity	8	3	z  -  -	None	
Total Equity	3,033	25,982			
A A   Time 1M.	(18)	(88)			
ACL IIIII Yaniisi * Ottolegis Lending Contract (M2221)	(51)	(314)		None	
Tribune - Strategie Lending Confract (M6230)		(89)		None	
Viacom - Strategic Lending Contract (M5907)	(10)	(39)	-	None	
Total Cost Hedging / Goodwill Funding / Loan Shordall	(77)	(515)		None	
COMPANY AND OF LANGE OF	•	98			
Clear Constitute - 15 point (M2002)	•	1.055		None	
Compast Corp. (Godfering (10.03) (0.025353)	ı	207		None	
IOS Capital LLC - \$350mm 7 year notes Q2 03 (D032251)	529	629	,	None	
Liberty Media - 1G offering (2003) (0031843)	•	45	•	Vone	
Pitney Bowes - IG Offering (Q2 2003) (D031561)	717	1,457		None	
Scholastic - IG Bond Revenue (M8188)	,	61		None	
Total GM DCM JV	1,246	3,440		None	
Total Legacy Portfolios / Cross Selling / Other	1,169	2,925	1		
Total Corporate Finance Product	3,217	96,850			